

**The Real Estate Foundation of BC**  
**Financial Statements**

*For the year ended March 31, 2023*

Management is responsible for the preparation and presentation of the accompanying financial statements, including responsibility for significant accounting judgments and estimates in accordance with Canadian Public Sector Accounting Standards and ensuring that all information in the annual report is consistent with the statement. This responsibility includes selecting appropriate accounting principles and methods, and making decisions affecting the measurement of transactions in which objective judgment is required.

In discharging its responsibilities for the integrity and fairness of the financial statements, management designs and maintains the necessary accounting systems and related internal controls to provide reasonable assurance that transactions are authorized, assets are safeguarded and financial records are properly maintained to provide reliable information for the preparation of financial statements.

The Board composed entirely of Governors who are neither management nor employees of the Foundation. The Board is responsible for overseeing management in the performance of its financial reporting responsibilities, and for approving the financial information included in the annual report. The Board fulfils these responsibilities by reviewing the financial information prepared by management and discussing relevant matters with management and external auditors.

MNP LLP is appointed by the Board to audit the financial statements and report directly to them; their report follows. The external auditors have full and free access to, and meet periodically and separately with, both the Board and management to discuss their audit findings.

June 20, 2023

A handwritten signature in black ink, appearing to be "J. D. Smith", written over a horizontal line.

Chief Executive Officer

To the Board of Governors of The Real Estate Foundation of BC:

**Opinion**

We have audited the financial statements of The Real Estate Foundation of BC (the "Foundation"), which comprise the statement of financial position as at March 31, 2023, the statements of operations and grant stabilization reserve, remeasurement gains, changes in net financial assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2023, and the results of its operations, remeasurement of gains, changes in net financial assets and its cash flows for the year then ended in accordance with Canadian Public Sector Accounting standards.

**Basis for Opinion**

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

***Responsibilities of Management and Those Charged with Governance for the Financial Statements***

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian Public Sector Accounting standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

***Auditor's Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

## Independent Auditor's Report

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- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Vancouver, British Columbia

June 20, 2023

*MNP LLP*

Chartered Professional Accountants

# The Real Estate Foundation of BC

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*For the year ended March 31, 2023*

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**The Real Estate Foundation of BC**  
**Statement of Financial Position**  
*As at March 31, 2023*

	2023	2022
<b>Financial Assets</b>		
Cash and cash equivalents	4,725,092	490,797
Restricted cash (Note 8)	-	1,973,729
Interest receivable from trust accounts	1,709,730	363,517
Restricted contribution for the Watershed Security Fund (Note 9)	100,000,000	-
Investments and loans receivable (Note 4)	24,605,849	21,758,348
Accrued investment interest	93,665	65,958
	<b>131,134,336</b>	<b>24,652,349</b>
<b>Financial Liabilities</b>		
Accounts payable and accruals	195,586	159,356
Grants payable (Note 5)	4,319,009	4,980,913
Deferred contribution for the Watershed Security Fund (Note 9)	100,000,000	-
Deferred grant income (Note 8)	-	900,000
	<b>104,514,595</b>	<b>6,040,269</b>
<b>Net Financial Assets</b>	<b>26,619,741</b>	<b>18,612,080</b>
Commitments (Note 6)		
<b>Non-Financial Assets</b>		
Prepaid expenses	74,070	46,752
Tangible capital assets (Note 3, Schedule 1)	307,314	343,910
	<b>381,384</b>	<b>390,662</b>
<b>Accumulated Surplus</b>	<b>27,001,125</b>	<b>19,002,742</b>
Accumulated surplus is comprised of:		
Grant stabilization reserve (Note 7)	24,467,677	14,688,326
Accumulated remeasurement gains	2,533,448	4,314,416
	<b>27,001,125</b>	<b>19,002,742</b>

Approved on behalf of the Board

e-Signed by Stacey Tyers  
2023-06-20 16:40:55:55 PDT  
Chair

e-Signed by Roberta Stewart  
2023-06-20 16:26:13:13 PDT  
Vice Chair

The accompanying notes are an integral part of these financial statements

**The Real Estate Foundation of BC**  
**Statement of Operations and Grant Stabilization Reserve**  
*For the year ended March 31, 2023*

	<i>Budget 2023 (Note 10)</i>	<b>2023</b>	<b>2022</b>
<b>Revenues</b>			
Grant income (Note 8)	900,000	<b>900,000</b>	<b>8,820,000</b>
Real estate brokerage trust account income	6,882,242	<b>17,916,852</b>	<b>4,350,580</b>
Investment income	356,136	<b>541,602</b>	<b>447,842</b>
Realized gains on sale of investments	-	<b>684,184</b>	<b>958,445</b>
	8,138,378	<b>20,042,638</b>	<b>14,576,867</b>
<b>Expenses (Note 12)</b>			
Administrative services	2,357,573	<b>2,300,634</b>	<b>1,937,651</b>
Grants (net of recovery)	5,117,095	<b>6,761,907</b>	<b>10,756,007</b>
Community engagement	1,429,500	<b>917,601</b>	<b>714,337</b>
Trust account services charges	240,000	<b>283,145</b>	<b>220,426</b>
<b>Total expenses</b>	9,144,168	<b>10,263,287</b>	<b>13,628,421</b>
<b>Surplus (deficit) for the year</b>	(1,005,790)	<b>9,779,351</b>	<b>948,446</b>
<b>Grant stabilization reserve, beginning of year</b>	14,688,326	<b>14,688,326</b>	<b>13,739,880</b>
<b>Grant stabilization reserve, end of year</b>	13,682,536	<b>24,467,677</b>	<b>14,688,326</b>

The accompanying notes are an integral part of these financial statements

**The Real Estate Foundation of BC**  
**Statement of Remeasurement Gains**  
*For the year ended March 31, 2023*

	<b>2023</b>	<b>2022</b>
<b>Accumulated remeasurement gains, beginning of year</b>	<b>4,314,416</b>	<b>4,911,170</b>
Unrealized gain (loss) attributable to fair market value changes in investments	<b>(1,096,784)</b>	<b>361,691</b>
Realized gain on sale of investments	<b>(684,184)</b>	<b>(958,445)</b>
Net effect of remeasurement gains (losses)	<b>(1,780,968)</b>	<b>(596,754)</b>
<b>Accumulated remeasurement gains, end of year</b>	<b>2,533,448</b>	<b>4,314,416</b>



**The Real Estate Foundation of BC**  
**Statement of Changes in Net Financial Assets**  
*For the year ended March 31, 2023*

	<b>2023</b>	<b>2022</b>
<b>Surplus for the year</b>	<b>9,779,351</b>	948,446
Disposal (acquisition) of tangible capital assets	<b>19,165</b>	(18,833)
Amortization of tangible capital assets	<b>73,054</b>	74,931
Accumulated amortization on disposals and disposals of tangible capital assets	<b>(55,623)</b>	-
Increase in prepaid expenses	<b>(27,318)</b>	(20,520)
Net effect of remeasurement losses	<b>(1,780,968)</b>	(596,754)
<b>Increase in net financial assets</b>	<b>8,007,661</b>	387,270
<b>Net financial assets, beginning of year</b>	<b>18,612,080</b>	18,224,810
<b>Net financial assets, end of year</b>	<b>26,619,741</b>	18,612,080

# The Real Estate Foundation of BC

## Statement of Cash Flows

For the year ended March 31, 2023

	2023	2022
<b>Cash provided by (used for) the following activities:</b>		
<b>Operating</b>		
Real estate brokerage trust account income (net)	16,287,494	4,144,316
Investment income	513,895	433,584
Payment of expenses	(3,191,892)	(2,550,696)
Payment of grants	(7,423,811)	(22,205,028)
	6,185,686	(20,177,824)
<b>Capital</b>		
Disposal (purchase) of tangible capital assets	19,165	(18,833)
<b>Investing</b>		
Restricted funds from grant income	1,973,729	18,680,117
Sale (purchase) of investments, net	(3,944,285)	1,621,775
	(1,970,556)	20,301,892
<b>Increase in cash resources</b>	<b>4,234,295</b>	<b>105,235</b>
<b>Cash resources, beginning of year</b>	<b>490,797</b>	<b>385,561</b>
<b>Cash resources, end of year</b>	<b>4,725,092</b>	<b>490,797</b>

**1. Mission of the Real Estate Foundation of BC**

The mission of The Real Estate Foundation of BC (the "Foundation") is to fund projects, build relationships, and share knowledge to advance sustainable, equitable, and socially just land use and real estate practices across British Columbia.

The Foundation is incorporated under The Real Estate Services Act (BC) and is a government not-for-profit organization.

**2. Significant accounting policies**

***Basis of Accounting***

The financial statements have been prepared in accordance with Canadian Public Sector Accounting ("PSA") standards as issued by the Accounting Standards Board in Canada which are part of the Canadian Generally Accepted Accounting Principles and include the following significant accounting policies:

***Cash and cash equivalents***

Cash and cash equivalents include balances with banks, cash on hand and highly liquid investments which are readily convertible into cash with maturities of three months or less when purchased.

***Restricted cash***

Cash subject to restrictions is included in restricted cash.

***Tangible capital assets***

Tangible capital assets are recorded at cost. Amortization is provided using the straight-line method at rates intended to amortize the cost of assets over their estimated useful lives.

Computer equipment and grant software	3 years
Office equipment	4 years
Leasehold improvements	Over the term of the lease
Website	3 years

The Foundation performs impairment testing on tangible capital assets whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. The carrying value of tangible capital assets may not be recoverable if the carrying amount exceeds the sum of the undiscounted future cash flows from their use and disposal. Impairment is measured as the amount by which the asset's carrying amount exceeds its fair value. Any impairment is included in operations for the year.

***Investments***

Investments with prices quoted in an active market are recorded at fair value. Investments without prices quoted in an active market are recorded at historical cost and assessed for impairment when conditions indicate that an impairment may have occurred.

**2. Significant accounting policies (continued from previous page)**

***Loans receivable***

Loans receivable are initially recorded at fair value and subsequently measured at their amortized cost less impairment. Loans are assessed for impairment when conditions indicate that an impairment may have occurred.

***Revenue recognition***

The Foundation earns income on interest earned on unassigned real estate brokerage trust accounts in British Columbia and records the interest on an accrual basis.

Interest on investments and loan receivables are recorded on an accrual basis. Dividends that have been declared are recorded as income on the date of record set for the dividend.

Grants are recognized as revenue when the Foundation satisfies associated performance obligations by providing the promised services.

The Foundation recognizes a government transfer as revenue when the transfer is authorized and all eligibility criteria have been met. A government transfer with stipulations giving rise to an obligation that meets the definition of a liability is deferred until the obligations are met.

***Grants***

A grant is expensed when a commitment has been authorized by the Board of Governors. Multi-year grant agreements are expensed upon acceptance of the initial agreement. Cancelled grants are reversed in the period they are cancelled should any stipulations not be met by the grantee.

Grants up to and including \$50,000 awarded by the CEO are expensed at the time of award and reported to the Board of Governors at the next regular quarterly meeting.

***Financial instruments***

The Foundation recognizes its financial instruments when the Foundation becomes party to the contractual provisions of the financial instrument. All financial instruments are initially recorded at their fair value.

The Foundation subsequently measures investments in equity instruments quoted in an active market at fair value. Fair value is determined by published price quotations. Investments in equity instruments not quoted in an active market and derivatives that are linked to, and must be settled by delivery of, unquoted equity instruments of another entity, are subsequently measured at cost less impairment. All other financial assets and liabilities are subsequently measured at amortized cost.

Transaction costs and financing fees directly attributable to the origination, acquisition, issuance or assumption of financial instruments subsequently measured at fair value are immediately recognized in the statement of operations and grant stabilization reserve for the current period. Conversely, transaction costs and financing fees are added to the carrying amount for those financial instruments subsequently measured at amortized cost or cost.

Unrealized gains and losses on financial assets are recognized in the Statement of Remeasurement Gains and Losses until such time that the financial asset is derecognized due to disposal or impairment. At the time of derecognition, the related realized gains and losses are recognized in the Statement of Operations and Grant Stabilization Reserve and related balances reversed from the Statement of Remeasurement Gains.

***Measurement uncertainty (use of estimates)***

The preparation of financial statements in conformity with Canadian Public Sector Accounting Standards requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

Amortization is based on the estimated useful lives of tangible capital assets.

**The Real Estate Foundation of BC**  
**Notes to the Financial Statements**  
*For the year ended March 31, 2023*

**2. Significant accounting policies (continued from previous page)**

***Financial asset impairment***

In determining the need for impairment on investments and loans receivable that are in a non-active market, the Foundation makes judgements when monitoring changes in circumstances that would be necessary to revise the carrying value of the investment.

Management considers whether the issuer is having significant financial difficulty or whether there has been a breach in contract, such as a default or delinquency in interest or principal payments, etc. in determining whether objective evidence of impairment exists. When there is an indication of impairment, the Foundation determines whether it has resulted in a significant adverse change in the expected timing or amount of future cash flows during the year. If so, the Foundation reduces the carrying amount of any impaired financial assets to the highest of: the present value of cash flows expected to be generated by holding the assets; the amount that could be realized by selling the assets; and the amount expected to be realized by exercising any rights to collateral held against those assets. Any impairment, which is not considered temporary, is included in current year excess of revenues over expenses.

These estimates and assumptions are reviewed periodically and, as adjustments become necessary, they are reported in the statement of operations in the year in which they become known.

***Segments***

The Foundation conducts its operations through a single segment, related to sustainable land use and real estate practices in British Columbia, and funds projects by providing grants.

***Government assistance***

Claims for assistance under various government grant programs are recorded net against the related expense in the period in which the eligible expenditures are incurred.

***Statement of remeasurement gains***

By presenting remeasurement gains separately, changes in the carrying value of financial instruments arising from fair value measurement are distinguished from revenue and expenses reported in the statement of operations. The statement of operations reports the extent to which revenues raised in the period were sufficient to meet expenses incurred. Remeasurement gains do not affect this assessment, and taken together, the two statements account for the changes in the Foundation's net assets in the period.

**3. Tangible capital assets**

	<b>Cost</b>	<b>Accumulated amortization</b>	<b>2023 Net book value</b>	<b>2022 Net book value</b>
Computer equipment	84,767	68,205	16,562	31,131
Office equipment	198,805	172,993	25,812	45,880
Leasehold improvements	326,644	92,548	234,096	266,760
Grant software	35,603	35,603	-	139
Website	51,395	20,551	30,844	-
	<b>697,214</b>	<b>389,900</b>	<b>307,314</b>	<b>343,910</b>

See Schedule 1 for more details.

**The Real Estate Foundation of BC**  
**Notes to the Financial Statements**  
*For the year ended March 31, 2023*

**4. Investments and loans receivable**

	<b>2023</b>	2022
Common stock and equities, at fair value	<b>12,287,670</b>	12,793,143
Fixed income securities, at fair value	<b>10,494,479</b>	7,685,160
Loans receivable, at amortized cost	<b>550,000</b>	550,000
Other, at amortized cost	<b>1,273,700</b>	730,045
	<b>24,605,849</b>	21,758,348

Loans receivable bear interest at rates ranging from 3% to 5.5%.

**5. Grants payable**

	<b>2023</b>	2022
Balance, beginning of year	<b>4,980,913</b>	16,429,934
Grants authorized	<b>6,837,122</b>	10,787,557
Grants cancelled	<b>(75,215)</b>	(31,550)
Grants paid	<b>(7,423,811)</b>	(22,205,028)
Balance, end of year	<b>4,319,009</b>	4,980,913

**6. Commitments**

The Foundation has a lease agreement for its office premises, expiring May 31, 2030, with estimated minimum annual payments as follows:

2024	110,838
2025	117,943
2026	119,364
2027	106,575
Thereafter	422,037
	<b>876,757</b>

The Foundation is also committed to its share of related operating cost and GST on both lease payments and operating costs.

**7. Grant stabilization reserve**

In December 2015, the Board of Governors approved a spending policy to determine the annual grants budget. The Grant Stabilization Reserve balance is used to calculate the following year's grants budget as per the spending policy and is now part of the Accumulated Surplus account.

**8. Grant income from the Province of BC**

On October 22, 2020, the Foundation entered into an agreement with the Province of BC. The Province of BC provided the Foundation \$27,000,000 in stimulus funding for watershed conservation and restoration projects. This investment will create jobs, protect freshwater ecosystems, and help communities adapt to climate change.

The Foundation is administering the funding through the Healthy Watersheds Initiative ("HWI") from October 22, 2020 to March 31, 2023. The Foundation is responsible for overseeing the granting, connecting people and organizations, and sharing insights and project stories. The funding is restricted for administration costs, grant development and management and other direct costs related to the HWI projects. As of March 31, 2023, the Foundation held unspent funds of \$nil (2022 – \$1,973,729) which is presented as restricted cash. The Foundation has completed all grant implementation and management related to HWI projects as of March 31, 2023.

The Foundation has recognized \$900,000 (2022 – \$8,820,000) as grant income to match the approved grants and related administrative expenses under HWI. As of March 31, 2023 the Foundation had \$nil (2022 – \$900,000) in deferred grant income.

During the year, the Foundation approved grants of \$nil (2022 – \$7,533,160) and paid grants of \$1,051,623 (2022 – \$17,663,356) under the HWI. As of March 31, 2023, the Foundation had grants payable under HWI of \$nil (2022 – \$1,051,623).

**9. Watershed Security Fund**

On March 30, 2023, the Foundation entered into agreement with the Province of BC to receive a restricted contribution. This amount was received by the Foundation on April 4, 2023. The Province of BC provided the Foundation a \$100,000,000 initial investment to kick-start the creation of an independent BC Watershed Security Fund ("Watershed Security Fund"). The Watershed Security Fund, to be co-developed and co-governed with First Nations, will create a growing, permanent stream of funding to support watershed projects and initiatives across British Columbia.

The Watershed Security Fund offers a shared opportunity to build relationships and support for communities and organizations doing important work to advance watershed security. The Watershed Security Fund will be used to support projects, build relationships, and facilitate the sharing of knowledge to advance sustainable, equitable, and social just land use and watershed stewardship.

As of March 31, 2023, no grants have been awarded or approved under the Watershed Security Fund. The Foundation anticipates that initial grants to support watershed security projects and initiatives will begin in 2024.

**10. Budget figures**

Budget figures included in the financial statements were prepared by management. The budget does not include capital expenditures but includes amortization expense.

**11. Financial instruments**

The Foundation, as part of its operations, carries a number of financial instruments. It is management's opinion that the Foundation is not exposed to significant interest, currency, credit, liquidity or other price risks arising from these financial instruments except as otherwise disclosed.

**11. Financial instruments (continued from previous page)**

***Credit concentration***

Credit risk is the risk of loss arising from the failure of a counterpart to fully honor its financial obligation with the Foundation, including its inability or unwillingness to pay borrowed principal and interest when they come due. Credit risk can also lead to losses when issuers and debtors are downgraded by credit rating agencies, usually leading to a fall in the market value of the debtor's obligation. The Foundation has put in place investment policies and procedures, which are reviewed annually, with established investment criteria designed to manage credit risk by setting limits to credit exposure through quality, quantity and diversification guidelines set out in the Investment Policy and by monitoring compliance to those guidelines. The credit quality of financial assets is generally assessed by reference to external credit ratings. The Foundation's most significant credit risk exposure arises from its investments in interest bearing securities.

As at March 31, 2023, the Foundation had fixed income securities with a market value of \$10,494,479 (2022 - \$7,685,160) with credit risk exposure.

***Interest rate risk***

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the interest rates. Changes in market interest rates may have an effect on the cash flows associated with some financial assets and liabilities, known as cash flow risk, and on the fair value of other financial assets or liabilities, known as price risk. In seeking to minimize the risks from interest rate fluctuations, the Foundation manages exposure through investing in substantially distributed investments, on a long-term basis, among several classes of assets to reduce exposure to investment volatility.

As at March 31, 2023, the Foundation had fixed income securities with a market value of \$10,494,479 (2022 - \$7,685,160) with interest rate risk exposure.

***Liquidity risk***

Liquidity risk refers to the risk that the Foundation will not be able to meet cash requirements in a timely and cost effective manner and may depend on the speed and ease with which a financial asset can be sold and converted into cash.

Most securities held can be sold easily and at a fair price. In highly volatile markets, such as in periods of sudden interest rate changes, certain securities may become less liquid, which means they cannot be sold as quickly or easily. Some securities may be illiquid because of legal restrictions, the nature of the investment, certain features, like guarantees or a lack of buyers interested in the particular security or market. Difficulty in selling securities may result in higher volatility, a loss or reduced return.

The Foundation manages liquidity risk by maintaining an adequate amount of liquid assets with varying maturities in order to ensure that the Foundation can meet all of its financial obligations as they fall due.

***Foreign currency risk***

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Foundation has investments in US equities denominated in Canadian dollars of \$6,714,196 (2022 - \$6,582,078) and investments in international equities denominated in Canadian dollars of \$3,163,354 (2022 - \$3,668,085) at March 31, 2023.

***Market risk***

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market.

As at March 31, 2023, the Foundation had fixed income securities with a value of \$10,494,479 (2022 - \$7,685,160) and equity investments with a value of \$12,287,669 (2022 - \$12,793,143), both with market risk exposure.



**The Real Estate Foundation of BC**  
**Notes to the Financial Statements**  
*For the year ended March 31, 2023*

**11. Financial instruments (continued from previous page)**

Sensitivity analysis

If interest rates at that date had been 1% higher (1% lower), with all other variables held constant, as a result of an increase (decrease) in the fair value of these fixed rate investments, the net assets of the Foundation for the years ended March 31, 2023 and March 31, 2022 would have increased (decreased) by \$454,895 (\$454,895) (2022 - \$417,428 (\$417,428)).

**12. Expenses by object**

	<i>Budget</i>	<i>2023</i>	<i>2022</i>
<b>Administrative services:</b>			
Amortization	85,000	73,054	74,931
Governors' honorariums	49,500	40,500	39,000
Meetings, conferences and travel	139,000	95,599	18,887
Office and telephone	221,600	195,807	213,246
Professional fees	227,000	206,545	83,894
Publications and promotion	144,000	186,431	97,709
Rent (Note 13)	192,171	192,453	184,398
Salaries and benefits (Note 13)	1,299,302	1,310,245	1,225,586
	2,357,573	2,300,634	1,937,651
<b>Grants:</b>			
Approved	5,117,095	6,837,122	10,787,557
Cancelled	-	(75,215)	(31,550)
	5,117,095	6,761,907	10,756,007
<b>Community engagement</b>	1,429,500	917,601	714,337
<b>Trust account service charges</b>	240,000	283,145	220,426
	9,144,168	10,263,287	13,628,421

**13. Comparative figures**

Certain comparative figures have been reclassified to conform with the current year presentation.

**The Real Estate Foundation of BC**  
**Schedule 1 - Schedule of Tangible Capital Assets**  
*For the year ended March 31, 2023*

						Totals	
	Website	Leasehold Improvements	Computer equipment	Computer software	Office equipment	2023	2022
<b>Cost</b>							
Balance, beginning of year	54,895	326,644	100,432	35,603	198,805	<b>716,379</b>	698,935
Add:							
Additions during the year	-	-	-	-	-	-	18,833
Less:							
Disposals during the year	3,500	-	15,665	-	-	<b>19,165</b>	1,389
Balance, end of year	<b>51,395</b>	<b>326,644</b>	<b>84,767</b>	<b>35,603</b>	<b>198,805</b>	<b>697,214</b>	716,379
<b>Accumulated amortization</b>							
Balance, beginning of year	54,895	59,884	69,301	35,464	152,925	<b>372,469</b>	298,927
Add:							
Amortization	-	32,664	-	139	20,068	<b>52,871</b>	74,931
Less:							
Accumulated amortization on disposals	34,344	-	1,096	-	-	<b>35,440</b>	1,389
Balance, end of year	<b>20,551</b>	<b>92,548</b>	<b>68,205</b>	<b>35,603</b>	<b>172,993</b>	<b>389,900</b>	372,469
<b>Net book value of tangible capital assets</b>	<b>30,844</b>	<b>234,096</b>	<b>16,562</b>	<b>-</b>	<b>25,812</b>	<b>307,314</b>	343,910